

CENTURY 21 JUDGE FITE COMPANY

REAL ESTATE



A Legacy of Service



Jim Fite & Jan Fite Miller



A Legacy of Service

This issue we are exploring the Judge Fite Legacy of Service. With 73 years of real estate and mortgage experience, CENTURY 21 Judge Fite Company continues to serve the industry with a passion for excellence.

2-Minute 411 with Jim Fite

Committed Service to YOU and the Real Estate Industry!

Watch the Video at www.YouTube.com/judgefite

At Judge Fite Company we have been selling real estate since 1937 and over the years we have had the opportunity to provide you with a vast array of services. We have sold your home, facilitated the purchase of your home, insured your

Real Estate 411 - Quick FACTS

The Judge Fite FACTS

JUDGE FITE FACT: Founded in 1937, the Judge Fite Company has served the Dallas/Fort Worth area real estate needs for 73 years. In fact, they have closed over 100,000 units...no one knows this market better than CENTURY 21 Judge Fite Company!

JUDGE FITE FACT: Leadership is a family trait in the Judge Fite family. Through the years, all three of our company leaders have held the "Realtor of the Year" title: Judge B. Fite in 1984, Jim Fite in 1987, and Jan Fite Miller in 1997.

JUDGE FITE FACT: In a recent survey of over 650 real estate agents, 49% said family, integrity, professionalism, reputation and service best described the attributes of CENTURY 21 Judge Fite Company.

JUDGE FITE FACT: CENTURY 21 Judge Fite Company is known for their commitment to service and the integrity of their leadership. The company was named one of the "Best Companies" to work for in the state of Texas by Texas Monthly Magazine and was recently the recipient of the coveted Century 21 Art Bartlett 2100 Cup in 2007, the highest honor given in the Century 21 worldwide system.

JUDGE FITE FACT: Judge B. Fite was a pioneer in Texas real estate education. He was President of the Texas Realtors Foundation Board of Trustees and a Trustee of the Realtors Foundation of the National Association of Realtors (NAR). He was a faculty member and guest lecturer at numerous real estate schools and universities, including SMU, University of Texas, Texas A&M, Texas Tech, and SW University, to name a few. When Judge B. Fite spoke, people listened. He had an entertaining way to make even law and ethics fun and exciting!

Real Estate 411

A Legacy of Service

When real estate pioneer Judge B. Fite founded his real estate, mortgage and insurance company in 1937, he launched a tradition that spans over 73 years of service and commitment to the Dallas/Ft. Worth Metroplex. Throughout its rich history of growth, expansion, mergers and acquisitions, the Judge Fite Company has remained consistently true to its founding ideals. Today, at the helm of the company are Judge Fite's children, Jim Fite, President, and Jan Fite Miller, Executive Vice President, both who are equally committed to the legacy of service and integrity that was established 73 years ago by Dene and Judge Fite.

Jan Fite Miller has been compelled to leave her mark on the industry and to support and encourage higher ethical standards in every real estate transaction since she first joined the company in 1969. From the

home, financed your home, and managed your properties. All this experience we bring to you today in a legacy of service, trust and professionalism that was started many years ago. Here at CENTURY 21 Judge Fite Company, the past really does represent the future!

You know you are doing something right when your customers keep coming back. Agents are attracted to our company for that reason and are trained to uphold this standard. **When the customer is happy you know you are doing it right! Here is what our customers are saying about us:**

"Since I am totally blind, my agent read me everything. She was always just a phone call away and was ever so helpful to take me to her office or to the title company for signing the paperwork. I couldn't have had a better agent. I felt she is completely honest and knows the real estate market. She went above and beyond to sell my house and provided people to help me get all necessary work completed to insure the sale of the property. I feel she is more than my real estate agent, she is my friend"Patricia of Dallas, Texas

"Our agent did such a great job with helping us find and purchase our home! We had a hard time finding something that worked for us and she never gave up or quit trying to help. She was also very knowledgeable about the different markets and introduced us to the neighborhood we ended up buying into. Her website was also a big help. We'll be happy to use and recommend her again!" ...Trevor of Keller, Texas.

We are spreading the word that "Real Estate is GREAT! at CENTURY 21 Judge Fite Company". There is real estate to be bought and sold in the Dallas/Fort Worth Metroplex and we are doing it! Join us in spreading the word that real estate really is GREAT here in our market.

marketing of the property to closing the loan, Jan will insist on the proper handling of every aspect of the real estate transaction from the company's many associates as well as its partners. This is part of the edge that CENTURY 21 Judge Fite offers its clients and the communities it serves. "We train our associates to carefully perform their duties being fair and honest with all parties, giving full disclosure of all pertinent facts, and strict adherence to agency guidelines. It is in this manner that I work to maintain a continual improvement of professional standards in the real estate industry."

Serving as the spokesperson for CENTURY 21 Judge Fite Company since 1977, Jim Fite has seen his father's company grow from one office with eight associates to a diversified firm of 21 offices and more than 800 associates and staff. Like his sister, Jim Fite is passionate about his responsibility to not only his clients, but the real estate industry as a whole. His high profile in professional leadership through the years has held his company in good standing by providing

an opportunity to develop leaders and successful systems during some of real estate's toughest times. Still, his motivation comes from serving people. "What wakes me up every morning and gets me going is the responsibility to the thousands of people who depend on us to provide an environment for them to flourish and succeed", states Fite. "And not just the people who are part of our organization, but the individuals in our industry – from the buyer's agent to the escrow officer; the appraiser to the mortgage counselor, I want to make a difference. Judge Fite has the opportunity to be a catalyst for success at the center of every real estate transaction we are a part of, and I don't take that lightly."

With an unparalleled commitment to heart-driven service, this first family of DFW real estate has continued to thrive and expand when many others failed, and continued in its tireless dedication to serve the Metroplex real estate market with new products, technology, and services. The success attitude of its leadership, shored up by unmatched business acumen, has propelled CENTURY 21 Judge Fite to continue broadening its horizons, both geographically and with the kinds of products and services it incorporates to meet the needs of a continually changing marketplace.

Experience the Legacy!

*Contact your CENTURY 21 Judge Fite Agent
to help you with your real estate needs.*

www.CENTURY21JudgeFite.com

800-451-8055 or email 411@judgefite.com.

real estate is great!
AT CENTURY 21 JUDGE FITE COMPANY
